



WAVE2WAVE

Connect for Life™

Data Center Connectivity Solutions

Switches, Servers & Storage



Connect for Life™

- Established in 2003 with Consistent Focus on Connectivity Solutions

- SF/Bay Area, California - Global Headquarters
- Dublin, Ireland - International Headquarters
- Shenzhen, China - Engineering & Manufacturing
- Tel Aviv, Israel - R&D and Manufacturing
- Hong Kong - APAC Customer Support

- Innovation through Design, Engineering, Manufacturing and Services

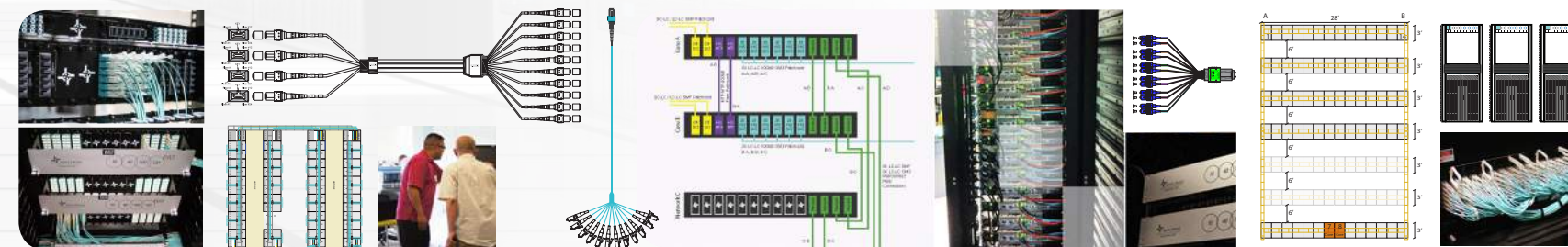
Connectivity Solution Enhances VAR's Capabilities

- Network Fabric Offering with Spine & Leaf Switches
- Server Rack-and-Stacking with Cabling
- Data Center Design and Infrastructure Building

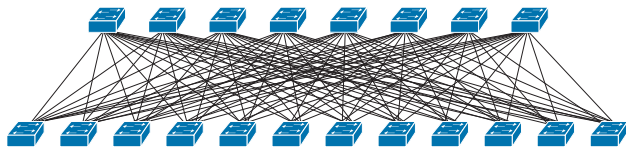
Turn-Key Solution for Ultimate Customer Satisfaction

- One Part Number for a network fabric, a server rack or a data center
- Tailored to each customer's configuration or project
- W2W's global and local engineering support to VAR

Increased Revenue and Margin by Adding Higher Value to Customers



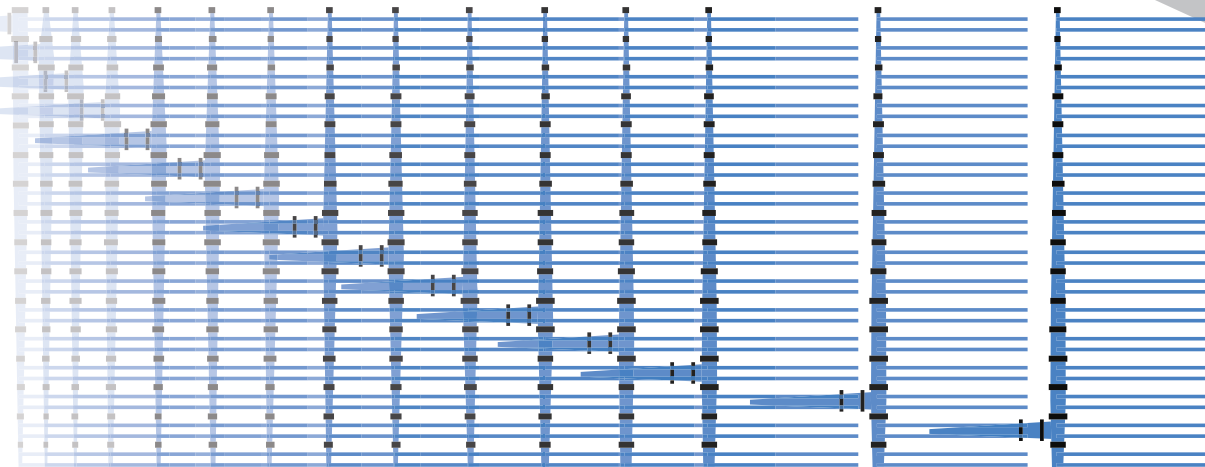
EDGE™ Cable Fabric – Spine & Leaf



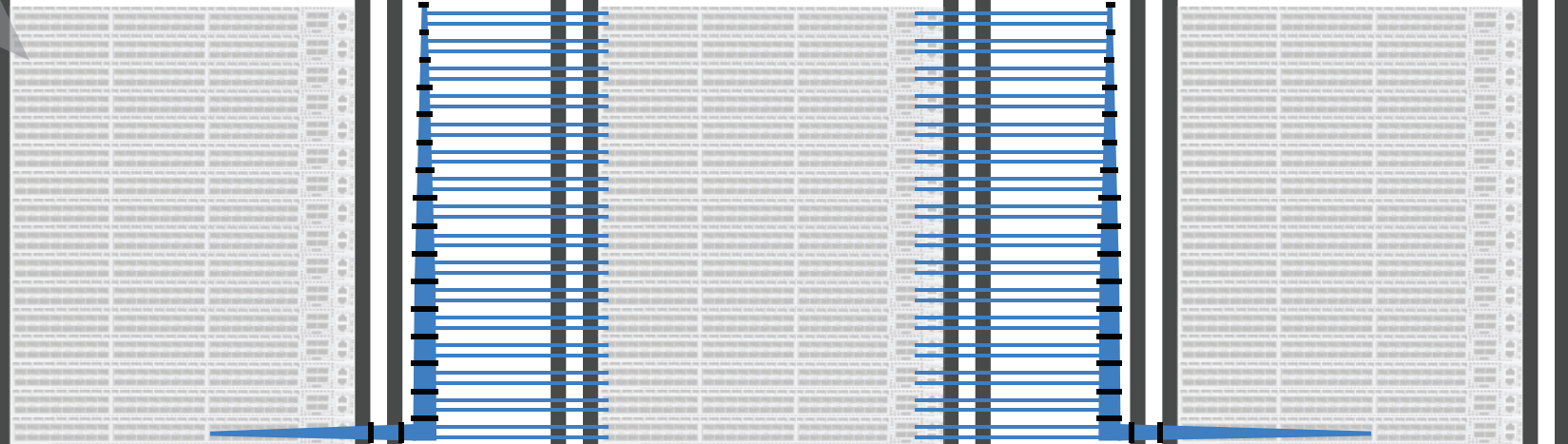
Spine & Leaf Logical Configuration



Layer-2 Switches



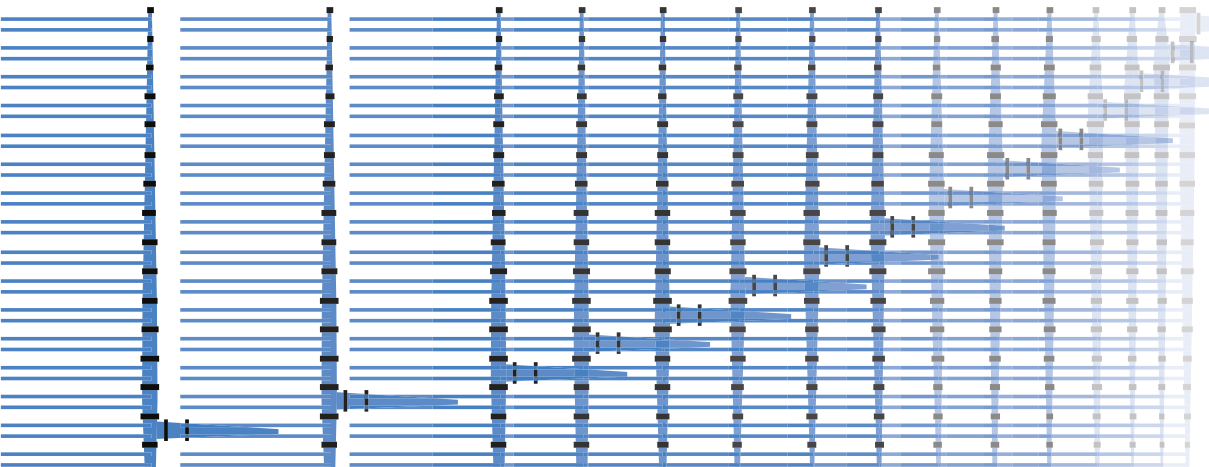
16 Cable Bundles in EDGE™ Fabric



LEAF

SPINE

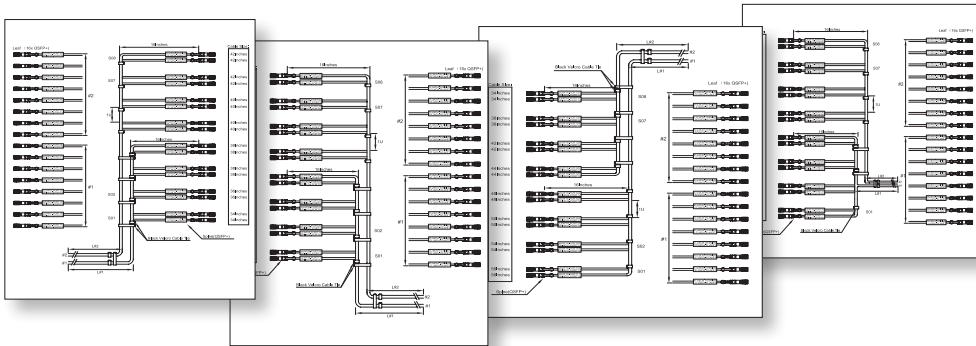
LEAF



16 Cable Bundles in EDGE™ Fabric

Typical Configurations - EDGE™ Cable Fabric

W2W Part #	# of Spine	# of Leaves	# of Bundles	# of Cables/ Bundles	Total # of Cables
98xx75-S010-8KIT (SFP+)	8	16	16	16	256
98xx75-Q010-8KIT (QSFP+)					
98xx75-S010-16KIT (SFP+)	16	32	32	16	512
98xx75-Q010-16KIT (QSFP+)					
98xx75-S010-32KIT (SFP+)	32	64	64	32	2,048
98xx75-Q010-32KIT (QSFP+)					



W2W Engineering & Turn-Key - EDGE™ Cable Fabric



SFP+ / QSFP+ / QSFP28 Cable Options

EDGE™ Cable Bundle – Server Stack

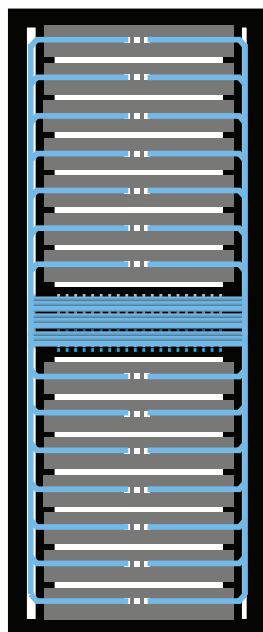
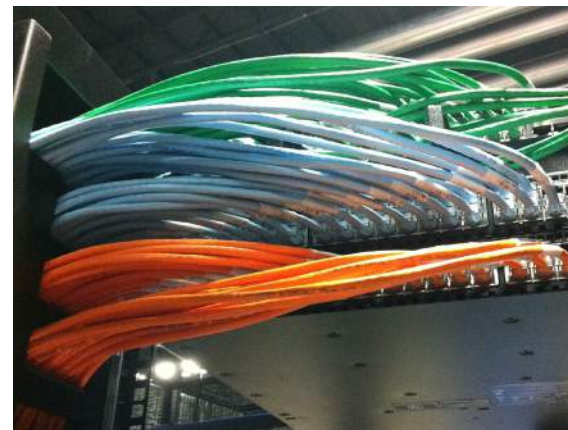
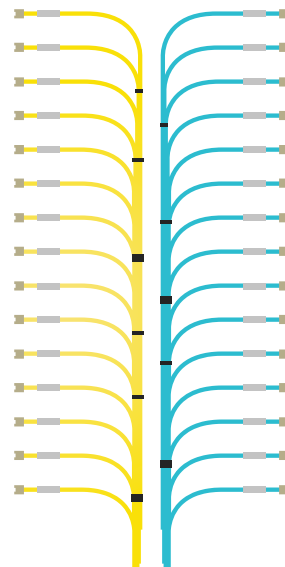
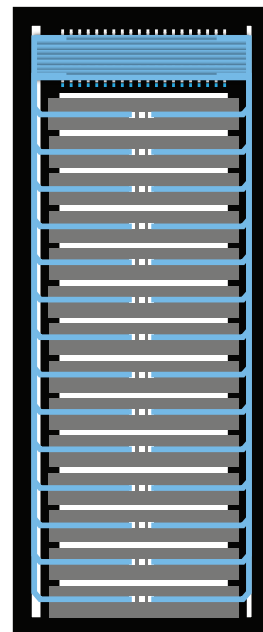
Top of the Rack

- ▶ Switch - Top of Rack
- ▶ Cable - Left & Right Sides

- **A Typical Rack and Stack Bundle Configuration**



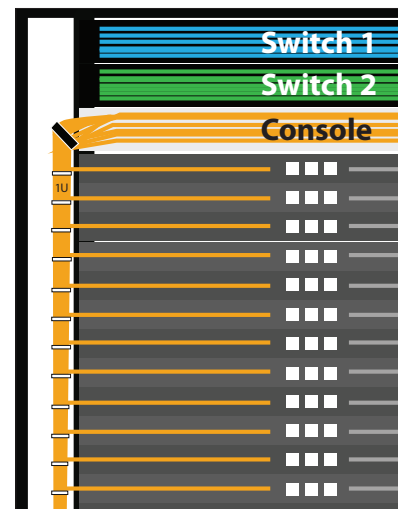
Typical Server & Port Configurations



Middle of the Rack

- ▶ Switch - Middle of Rack
- ▶ Cable - Left & Right Sides

- **More Efficient Cable Usage**
 - Average Cable Length: 4.3 ft versus 6.5 ft (Top of the Rack Configuration)



Single Part # per Server Stack



- ▶ Turn-Key Solution
- ▶ Cost Saving ~ 50%
- ▶ Time Saving ~ 80%



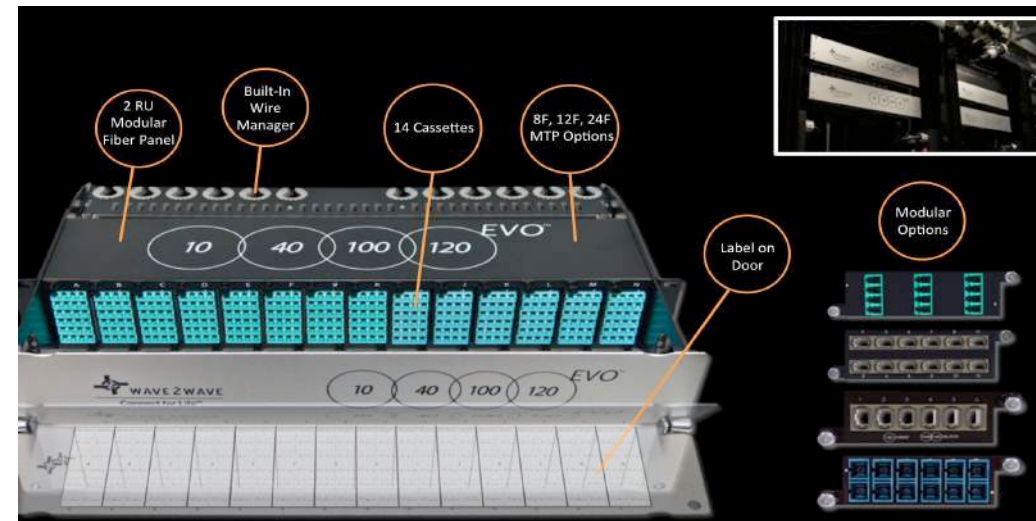
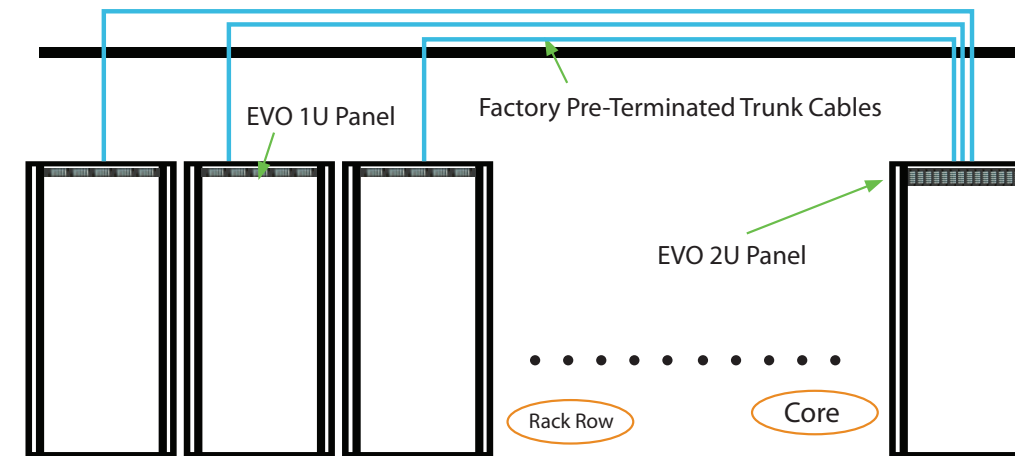
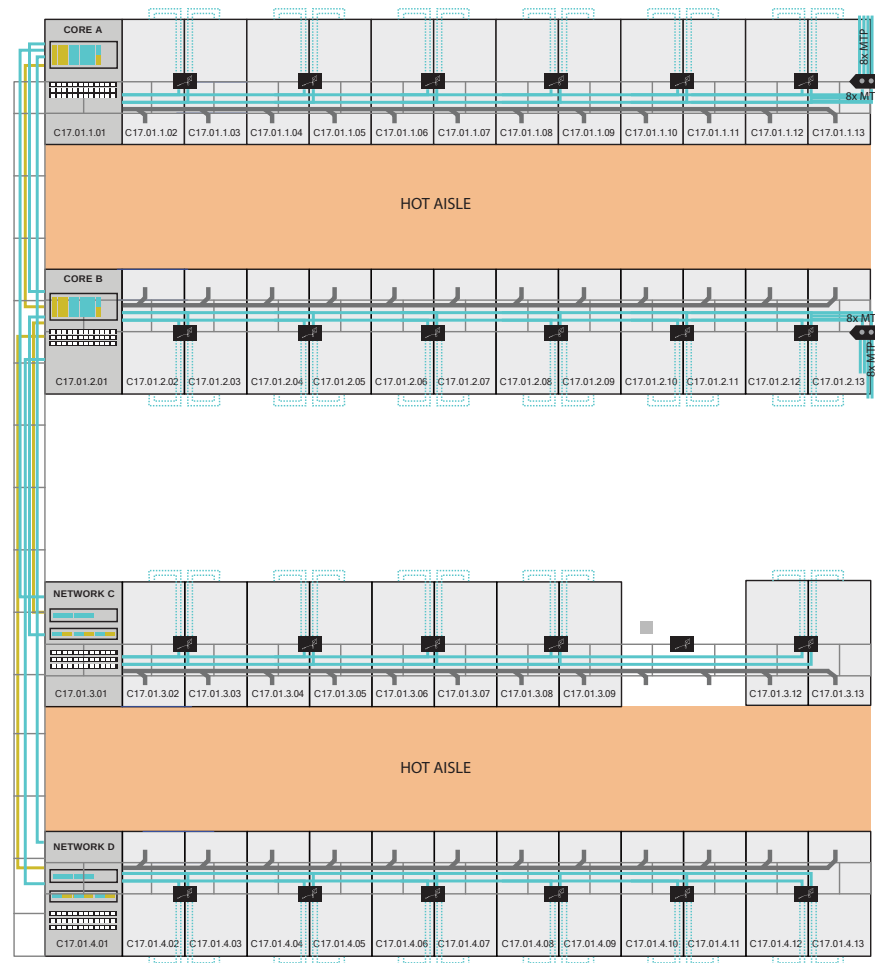
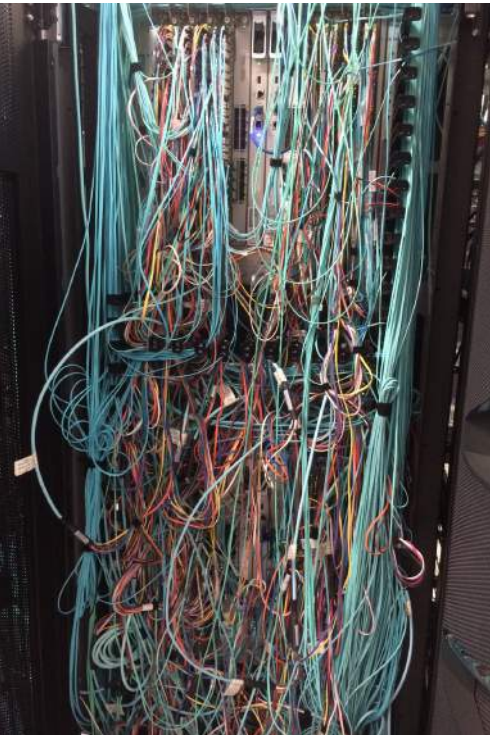
EDGE™ Cabling - Data Center Turn-Key

Integrate Connectivity with Equipment

Build Network into Data Center

Turn-Key to Ultimate Customer Success

Before



After





WAVE 2 WAVE

Connect for Life™

EDGE™

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